



## Product Comparison Matrix

<b>Lockbox/Key Box General Specifications</b>	<b>Mechanical – Push Button</b>	<b>Mechanical – Combo Dial</b>	<b>REALTOR® Lockbox NXT</b>
• Primary manufacturing country	China	China	USA
• Released to market	1969	1969	2009
• Width	2.5"	2.5"	3.1"
• Height (excluding shackle)	4.1"	4.1"	5.4"
• Weight	1 lb. 7 oz.	1 lb. 5 oz.	2 lbs. 5 oz.
• Shackle clearance	1.8"	1.8"	2.3"
• Illuminated keypad or dial	No	No	Yes
• Fits behind screen door	Yes	Yes	Yes
• Wall-mountable option	Yes	Yes	Yes
• Number of keys that can be stored in key container	3	3	8
• Holds key cards/proximity cards/large key fobs	No	No	Yes

<b>Security Comparison</b>	<b>Mechanical – Push Button</b>	<b>Mechanical – Combo Dial</b>	<b>REALTOR® Lockbox NXT</b>
• Two-factor user identification required	No	No	Yes
• UL Certified for attack resistance and reliability	No	No	Yes
• Record of all showing activity	No	No	Yes
• Listing Agent has full control over access to property	No	No	Yes
• Lockbox provides for <u>both</u> smartcard and keypad code unique access	No	No	Yes
• Lockbox permits user owner specific code authorization	No	No	Yes
• Access limited to REALTORS® and their authorized designees	No	No	Yes
• Automatic dual recording – If lockbox is stolen, still know who accessed keys	No	No	Yes
• Agents leaving the Board lose their ability to enter properties	No	No	Yes
• Protects from unauthorized access to listings	No	No	Yes
• Time limited access codes automatically expire post-showing to maintain security	No	No	Yes
• Default codes are updated daily to maintain security	No	No	Yes
• Code numbers will not work if order entered is not correct	No	Yes	Yes
• Agent protected from potential liability risk of vandalism or property damage *	No	No	Yes
• E&O Insurance may typically cover damages *	No	No	Yes
• Heat treated alloy steel construction	No	No	Yes
• Bolt cutter resistant shackle	No	No	Yes

<b>Convenience/Productivity Comparison</b>	<b>Mechanical – Push Button</b>	<b>Mechanical – Combo Dial</b>	<b>REALTOR® Lockbox NXT</b>
• Convenient, easy to use, and secure	No	No	Yes
• Automatic notification and delivery of showing activity	No	No	Yes
• Web-based reports of lockbox activity	No	No	Yes
• Cooperating code capability with neighboring lockbox systems	No	No	Yes
• Lockbox hours customized to seller's needs	No	No	Yes
• "Call Before Showing" code capability to add third-level authentication	No	No	Yes
• Do Not Disturb feature with agent provided code for seller to inactivate lockbox	No	No	Yes

<b>Company Comparison</b>	<b>Mechanical – Push Button</b>	<b>Mechanical – Combo Dial</b>	<b>REALTOR® Lockbox NXT</b>
• Majority owned by the National Association of REALTORS®	No	No	Yes
• E-mail and toll-free agent support	No	No	Yes
• 24/7 Voice Response System support available	No	No	Yes
• Rating in national Lockbox Industry Survey for 2009, 2008 and 2007	4 of 4 (last place)	4 of 4 (last place)	1 of 4 (first place)

Information contained is deemed accurate and is obtained from the most reliable sources, however it is subject to change and is not warranted.

\* Check with your insurance carrier