

Lockbox 'Swap Out' Program Replaces Old with New

For seven days during the middle of August, WPMLS and Sentrilock conducted a massive "swap out" of lockboxes, exchanging thousands of the three year old, first generation lockboxes for Sentrilock's newest product, the "NXT." In total, Participants returned

5,158 old lockboxes and received new lockboxes in a one-for-one swap that was conducted at two locations, the vacant Border's space at the Pavilion Shopping Center in White Plains, and the Sheet Metal Union Hall in Brewster. Participants also purchased 343 new

boxes in addition to the ones that were swapped. The new NXT boxes are expected to have a six-year battery lifetime. In addition to the lockbox swap, over 700 members attended training in the use and functionality of the new lockboxes, with emphasis on assigning the boxes to

specific listings in order to take advantage of the online reporting and management features of the system. Sentrilock personnel were on site for two weeks coordinating this project which was the Cincinnati-based company's first large-scale swap-out with an MLS.



Ted Holmes of Prudential Holmes & Kennedy checks in.



Trainer Ike Ukpabi explaining the release of the shackle from the new lockbox.



Realtors carting away their new lockboxes.



Margot Bennett asks a question during training session.



Out with the old... for reuse or recycling.



Putnam Event



Sentrilock Trainer Zack Cummings



WCBR's Gary Connolly with Houlihan Lawrence Managers discussing the new lockboxes.



Brokers and agents in Brewster testing out the new lockboxes.



Realtors picked up the lockboxes after attending training class.



From left: (top row) Zack Cummings, Todd Wood, Jeff Wyatt, Brian Hall (all from Sentrilock) and Gary Connolly. Bottom row: Dan O'Nan (Sentrilock) and three of the 20 temporary staff hired for the project – Carlos Santos, Chris Hoo, and Samantha Levy.