

# SentriLock Advantage Product Comparison Matrix



General Specifications	Brand X	REALTOR® Lockbox NXT
• Built In U.S.A. by US and Canadian Partnerships	?	Yes
• Released to Market	2001	2009
• Width	3.0"	3.188"
• Height (excluding shackle)	5.5"	5.406"
• Weight	2 lbs. 3 oz.	2 lbs. 5 oz.
• Shackle Clearance	2.0"	2.3"
• Illuminated Keypad	No keypad	Yes
• Jam Free Design	No	Yes
• Fits Behind Screen/Storm Door	Yes	Yes

## Key Compartment

• Volume	3 cubic inches	6 cubic inches
• Key Cards / Proximity Cards	No	Yes
• Large Key Fobs	Limited	Yes
• Location	Bottom	Front
• Removable	Yes	No

## Battery

• Life (approx.)	6+ Years	6+ Years
• User Replaceable	No	Yes
• Secured Internally	Yes	Yes
• Emergency External Power Capability	No	Yes

## Key

• Fits in Wallet	No	Yes
• Battery Needed	Yes	No
• CE Tracking / MLS Auth./ Photo ID / Customizable	No	Yes
• Replacement Cost < \$10	No	Yes
• Smartcard Security	No	Yes
• Key Battery Recharge Time	Hours	No Key Battery

## Security

• Bank Strength Data Encryption	?	Yes
• LatchGuard** Locking Mechanism	No	Yes
• Heat Treated Alloy Steel Enclosure	No	Yes
• Shackle Cut Resistance – 24" Bolt Cutters	100 lbs.	160 lbs.
• Access Log Stored in Non-Volatile Memory	Yes	Yes

## System Features

• Web Based	Yes	Yes
• Renew Key Remotely w/Cell Phone 24 x 7	Yes	Yes
• Automatic Showing Notification	Yes	Yes
• View Showing Activity w/o Visiting Listing	Yes	Yes
• Agent Teams	No	Yes
• Number of Geographically Diverse Data Centers	?	3
• Agent can Change Settings w/o Association Involvement	?	Yes
• Association can Set System Policy on all Features	Yes	Yes
• Database can be Linked to MLS or Membership System	?	Yes
• Automated Lockbox Inventory Tracking	No	Yes
• Association / Broker & Agents Level Reports	Yes	Yes
• Showing Notification includes Agent Contact info	No	Yes
• Flexible Key Renewal Frequency	No	Yes

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<b>Lockbox Software Features</b>	<b>Brand X</b>	<b>REALTOR® Lockbox NXT</b>
• Dual Recording of Access In Lockbox & On Key	Yes	Yes
• PIN Code Combinations	9,999	16,777,215
• Secure One Day Access Codes	No	Yes
• Time Limited Secure One Day Codes	No	Yes
• Contractor Codes	No	Yes
• One Day Code & Contractor Access Recorded	--	Yes
• Homeowner Shackle Release	No	Yes
• Latchkey Mode	No	Yes
• Lockbox Borrowing	No	Yes
• Field Upgradable Software	?	Through Card
• Affiliate and Assistant Level Access	Yes	Yes
• # of Possible Reciprocal Associations	50	255
• Assign Lockbox to Listing at Lockbox	No	Yes
• Agent PIN and Shackle Codes are Same	No	Yes
• Agent Can Use Lockbox in a Reciprocal Associations	No	Yes

#### Wireless Features

• Vandalism Alarm	No	NXT Wireless <sup>1,2</sup>
• Theft Notification	No	NXT Wireless <sup>1,2</sup>
• Instant Showing Notifications	ActiveKey Only	NXT Wireless <sup>1,2</sup>
• Remote Reprogramming	No	NXT Wireless <sup>1,2</sup>
• Homeowner Showing Completion Notification	No	NXT Wireless <sup>1,2</sup>
• Auto Lockout on Listing Status Change	No	NXT Wireless <sup>1,2</sup>
• Vacant Listing Intrusion Notification	No	NXT Wireless <sup>1,2</sup>

#### Customer Service

• U.S. Based Support Guarantee	?	Yes
• Support Hours (Eastern Time)	8 am – 10 pm	8 am - Midnight
• Locksmith Fees Covered for Dead Lockbox?	No	Yes
• Average Hold Time to Reach Support Rep	00:02:28 <sup>3</sup>	00:00:16
• Lockbox & Battery Warranty	Contract Life	Contract Life

#### Other Benefits

• What if Lockbox Battery Dies?	Locksmith Cut	External Power
• What if Key Battery Dies?	Miss Showing	No Key Battery
• Backward Compatibility Guarantee?	?	Yes
• REALTOR® Owned Company ?	No	Yes
• Lockbox with a Dead Battery?	Ship to Factory	Replace Battery
• Streamlined Association Administration	No	Yes
• Key Activation Fee?	\$50	None
• Eliminates Agents Placing Combo Box on Listing	No	Yes
• Annual Rebate Program on Purchased Lockboxes	No	Yes
• Pricing Assurance	No	Yes
• Full System Ownership	No	Yes
• Turn-key Installation Process	Yes	Yes

#### Administration

• Dedicated Lockbox Computer required	Yes	No
• Paperless administration	No	Yes
• Time to setup key for new agent	?	1 Minute
• Lost Key insurance required	?	No
• Dedicated Association Account Representative	?	Yes

<sup>1</sup> When coupled with SentiLink™ in-home equipment

<sup>2</sup> Patent Pending

<sup>3</sup> Measured Feb. 2008 by independent consultant averaged over 4 days

